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- \* Business and operations, asset management O&M, GIS, emergency management, IT security, strategic planning etc.
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**Asset Management**  
**Business Continuity Planning**  
**Data Migration**  
**IT, Security, GIS**  
**Integration between Systems**  
**Mobile and Cloud**

# Why do we need EAM



- Aging infrastructure, workforce, and customer base
- Automation
- Humans don't remember \$#%\*; paper, sketchy, labor intensive processes dont work
- Loss of institutional knowledge
- Set good rates: public resistance to rate increases
- Manage emergencies well: starts with eliminating emergencies, reactive to proactive
- Do more with less, optimizing resrouces, extending asset life
- Funds anf grants, long term funding
- Fed, State, Insurance push

# If no EAM



- Unexpected and surprise failures: huge cost of repair, maintenance, treatment options
- Bad uncontrollable rates
- Expertise, Knowledgebase, and Data: Houdini Act
- No funding, no insurance, penalties (non-compliance, regulatory)
- Implication to the administration and political changes: adverse scenarios
- Not sticking to charter: public health and safety
- Litigations, Public Records
- Inefficiency, loss of workforce, negativity, conflicts: no data driven approach
- Millions of \$\$\$ on/in the ground, no system to manage that investment
- Perception tanks

# This is a Necessity!



Every Local Govt.



should GO

CLOUD



MOBILE



GIS/CAD/  
SCADA



# Life Cycle EAM

Plan

Acquire

Maintain

Rehab

Operate

Dispose



# Core Components

Data

People

Triage

Software

O&M

Opex,  
Capex

Sustainable,  
best service  
delivery

Knowledge

Issues

Processes,  
Practices



# What Management wants?



- Inventory/ registry of Assets with conditions, health checks, decay curves
- CIP, Rate Studies, Comp Plans, Costs, Budgets, Project Management
- Decision Making – Repair vs. Replacements
- Full history of work with cumulative costs accounting and asset depreciation
- Support litigations and lawsuits
- Address Public Records Requests
- Citizen engagement and Support Portals

# What Management wants?



- Accountability, Traceability, Audits
- Look for appropriate Funds and Grants, Revenue Strategies
- Manpower planning, succession planning
- State of Good Repair : Continuous and Automatic compliance, Preventative and Predictive maintenance
- Run to Fail vs. Plan to Fail
- Securely access information on fingertips – cloud, mobile, GIS

# Solution: All in One Platform



- Maintenance Management – Tactical
- Asset Management – Strategic (Fixed, Rolling, GIS, non-GIS)
- Emergency Management – Crisis Response
- Content Management - Documentation
- Construction Management – cradle to grave
- Fleet Management
- Project Management
- Backflow Management
- Citizen Portal
- Other modules for e-governance : Permitting, Business Licensing, Backflow, Cemetery

# Everything Unlimited...



- Mobility and OS
- Users
- Devices and concurrent logins
- Cloud space on Azure - real cloud, no ransom
- GIS and data, assets and layers, no fees
- Documentation and training videos - OLA
- Integration and Reports APIs
- Citizen Portal
- Maintenance of product
- Reports & Dashboards
- Dashboards
- Upgrades, Updates
- Video Training
- Support 24 x 7
- EPA/ FEMA conditions
- Drones, CCTV - Large videos

One point of contact from presale through implementation

# AM - Planning

- Planning
  - AM goal – Optimize performance, cost and risk from cradle to grave
  - Financial requirements. GAAP, GASB-34, BARS, etc.
  - AM Policies
    - Financial AM goals – Narrow focus: meet accounting standards
    - Infrastructure AM goals – Broad focus: Above, plus detailed inventory, LOS tracking, true operating cost, life cycle cost target, non-capitalized assets, ancillary assets, performance measurement
    - Donated asset process
  - Setting asset requirements: Service level, life expectancy, efficiency, # of cycles, L-50 life, etc.
  - AM Resources: ISO 55000, AWWA, APWA, MRSC, AM vendors

# AM - Acquisition

- Acquisition
  - Purchased vs donated
  - Spec'ing for optimal performance, cost and risk
    - Setting standards and dealing with low-bid
  - ID every asset

# AM - O&M

- Operations and Maintenance
  - PM/Repair/Renew schedules
  - ID every asset
  - Asset condition ratings
  - Track ALL costs associated with assets
    - Each asset vs asset class
  - Track life cycle cost against replacement cost
  - Local/ State and Federal reporting requirements

# AM - Disposal

- Disposal
  - Optimal replacement life
  - Budgets and lead-time
  - Salvage value
- Other Considerations
  - Written and agreed upon definitions
  - Develop solid software functional requirements
  - Beware “Best Practices.” Best for who?
  - Accessible software – Bidirectional API’s
  - Migration plan – asset's outlive software systems
  - Build AM into rate models
  - Look outside your industry

# How to Fund and Start



- Build GIS
- Assemble Data
- Phased Implementation Plan
- Training, Adoption, Support, Usage – Localized Support
- Incrementally build traction
- Integrations
- Ecology, Env. Quality, Energy, Drinking Water
- Fed Grants and Loans, ARPA
- Built-in within the billing/ rate structure
- Pay now vs. Pay Later: lawsuits, compliance, Preventative Maintenance, big CIP
- Accountants and Auditors: love it
- Engage Sponsors and Citizens

# Tech Trends



- Water/Wastewater Industry Tech and Automation
  - Iot And AI with Telemetry/ SCADA, Flowmeters...
  - AMR Smart Meters
  - Prediction and Autoassignments of jobs
  - Condition Analysis of Assets
  - Pipeline Failure Predictions: Condition and Robotics
  - Self Diagnostics
  - Intelligent Inverters or Intelligent VSDs
  - Forecast based production/ distribution
  - Aritifial and Biological sensors for pollutant screening
  - Ecosystem support
  - Dryweather reserve
  - Alleviate Flood Risk
  - Tank Cleaners: Oil-free Robots
  - ...

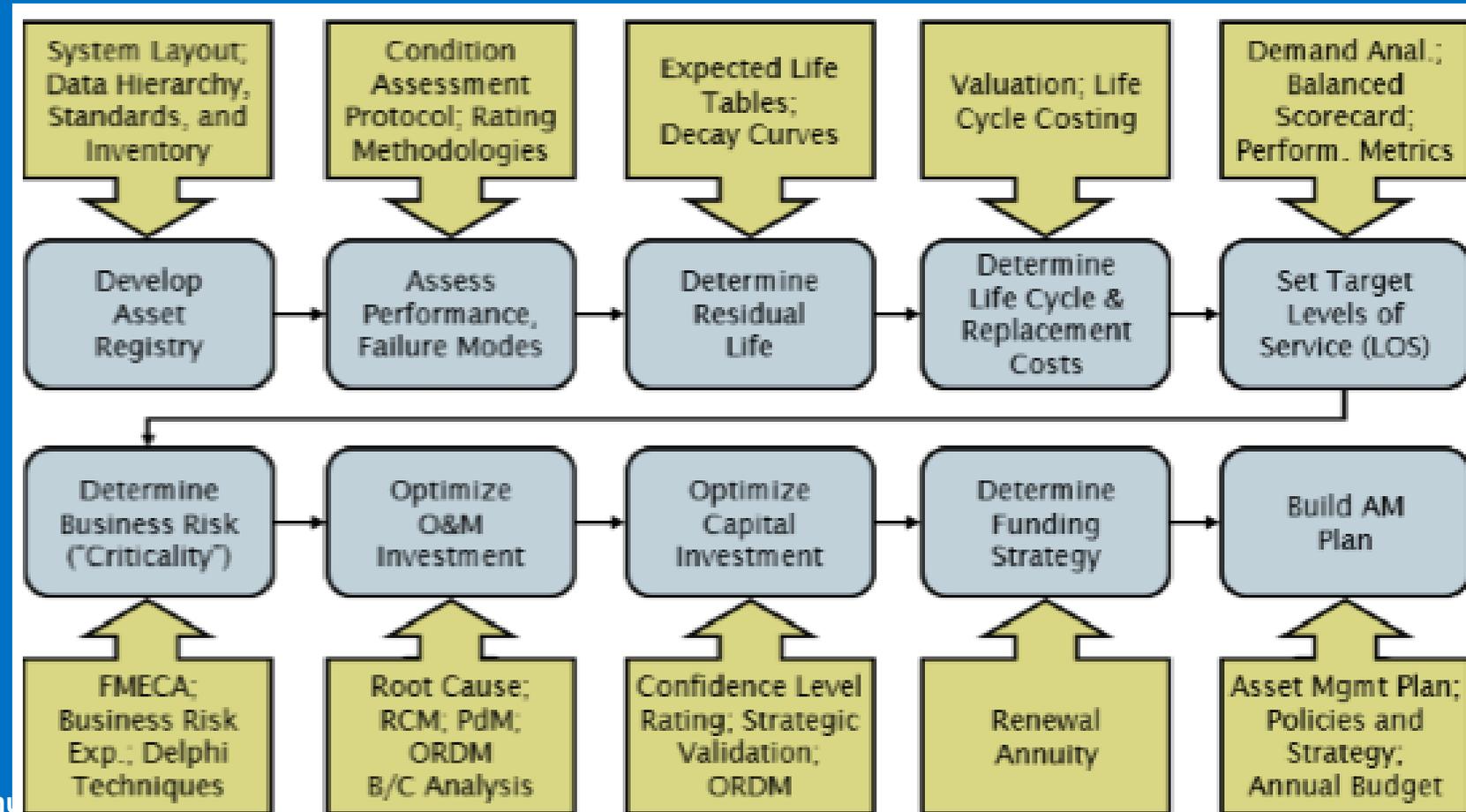
# Tech Trends



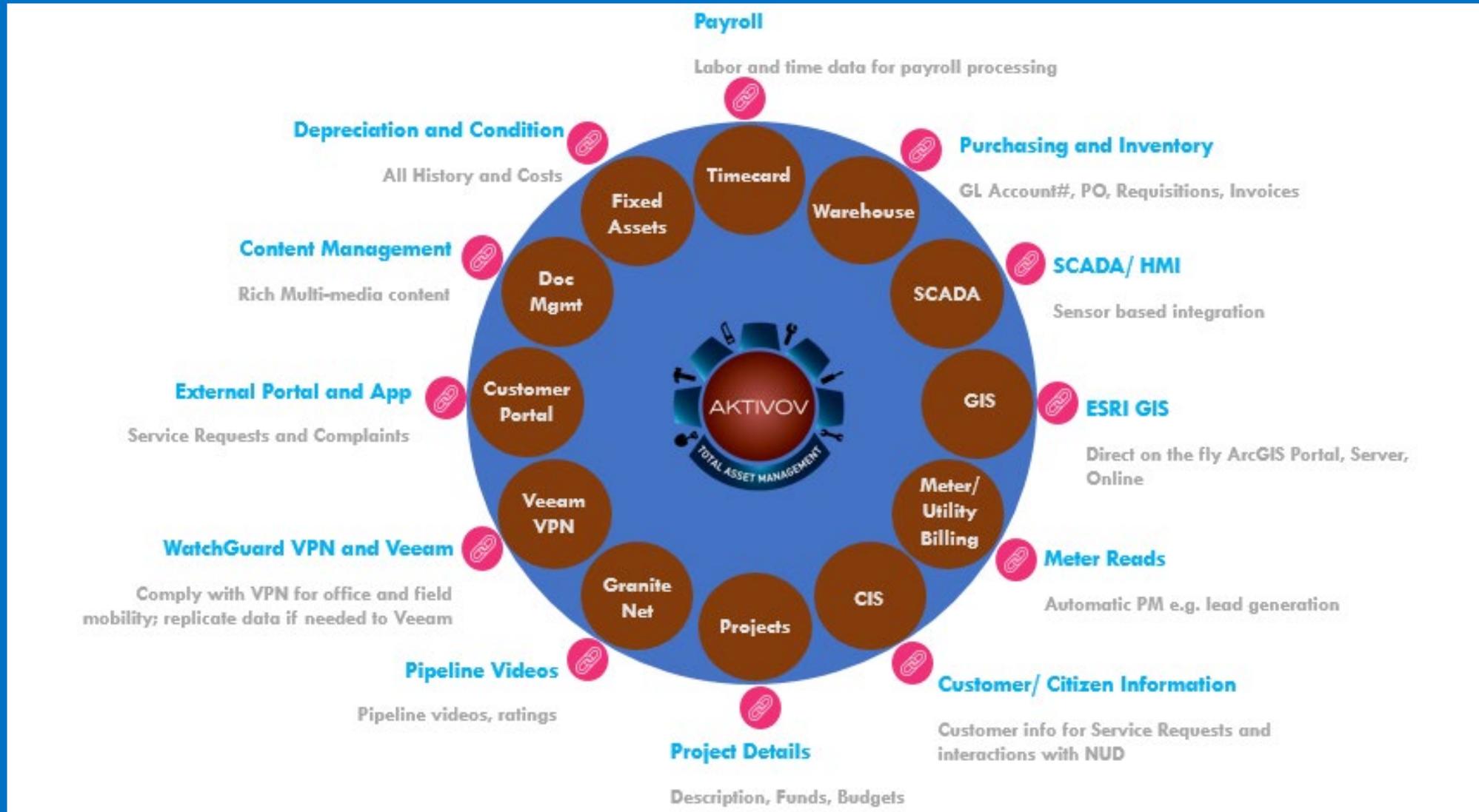
- Public Works and Asset Management
  - Maintenance and Operations
  - GIS vs CAD vs SCADA Based asset management - on the fly
  - Construction Management
  - Project Management
  - Emergency Management
  - Document Management - support rich multi-media
  - Planning and Budgeting, CIP, Comp Plans, Rate Studies
  - AI and Sensors, Predictive Maintenance, IoT
  - Natural Language Processing - BIG Data
  - Drones - Remote Recon, Surveillance, Data Capture, Inspections
  - CCTV Integration
  - Asset Recognition – QR code, bar code, picture
  - Virtual Reality, AVR
  - Free and unlimited cloud, update, upgrade, training, APIs

# Key Questions

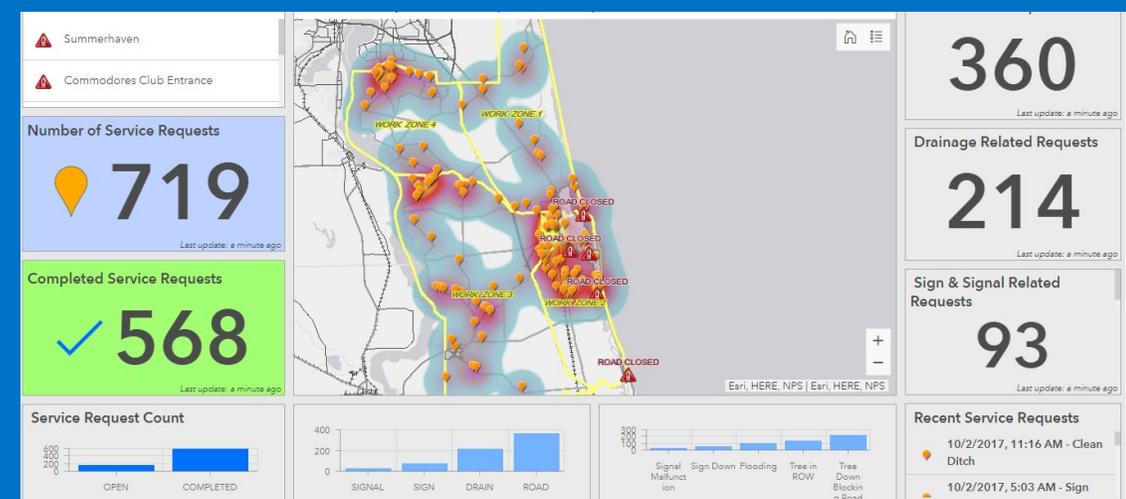
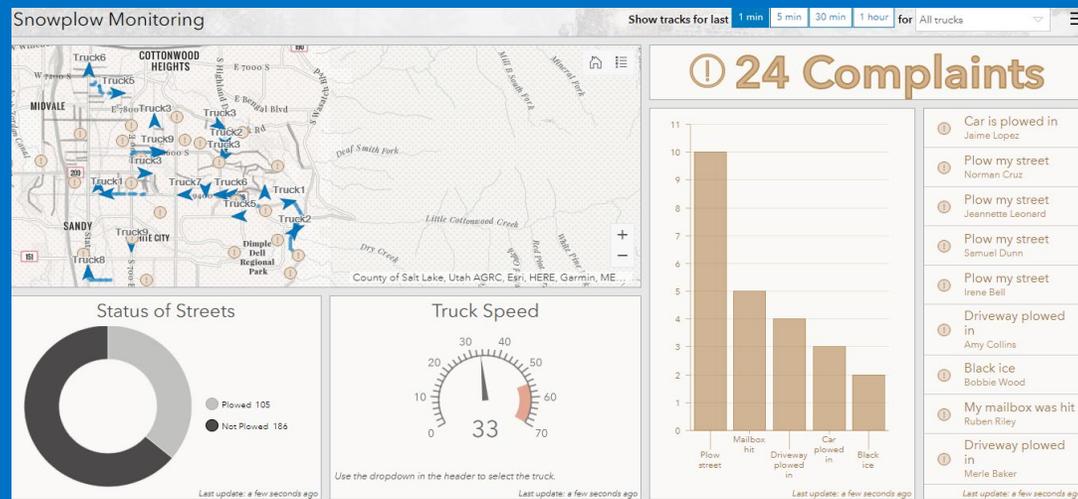
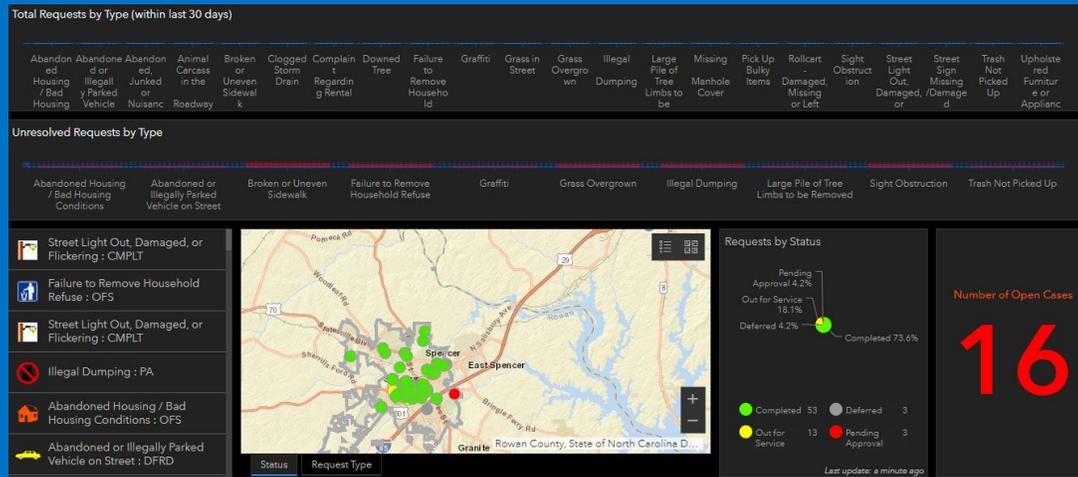
- Current State of Assets - Sustainability
- Required Level of Service - Performance
- Best O&M and CIP Investment Strategies
- Long Term Funding Strategy



# Integration Architecture

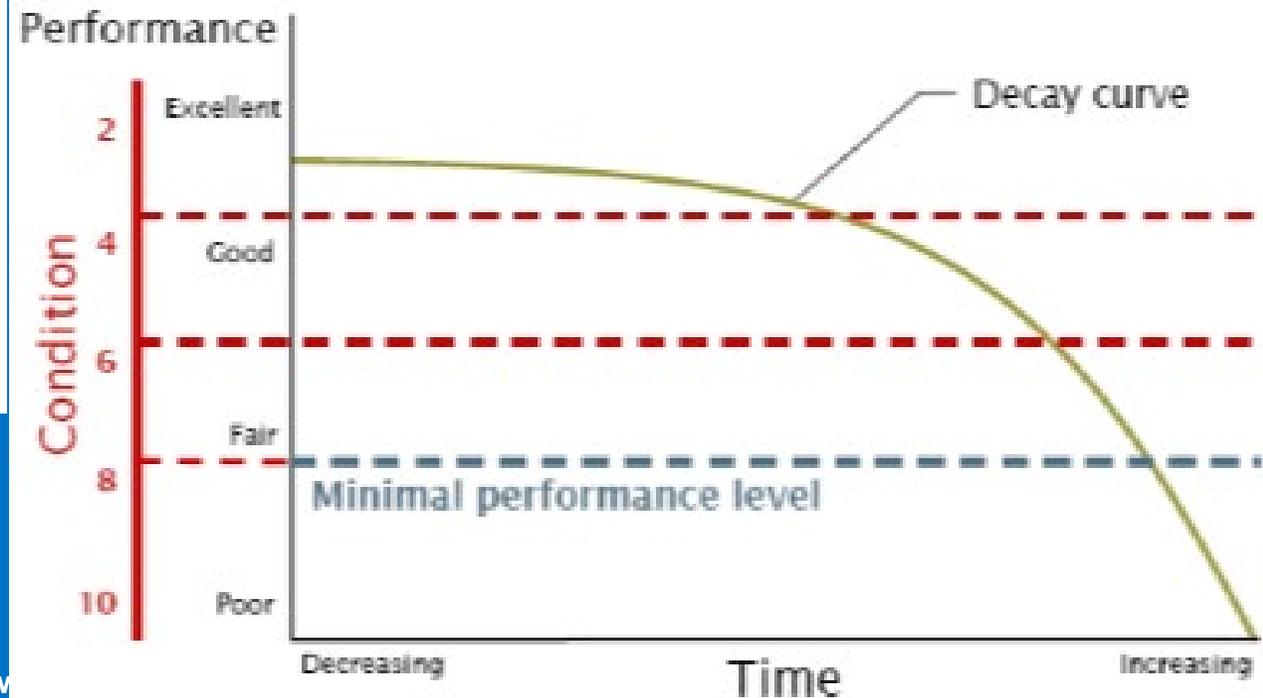
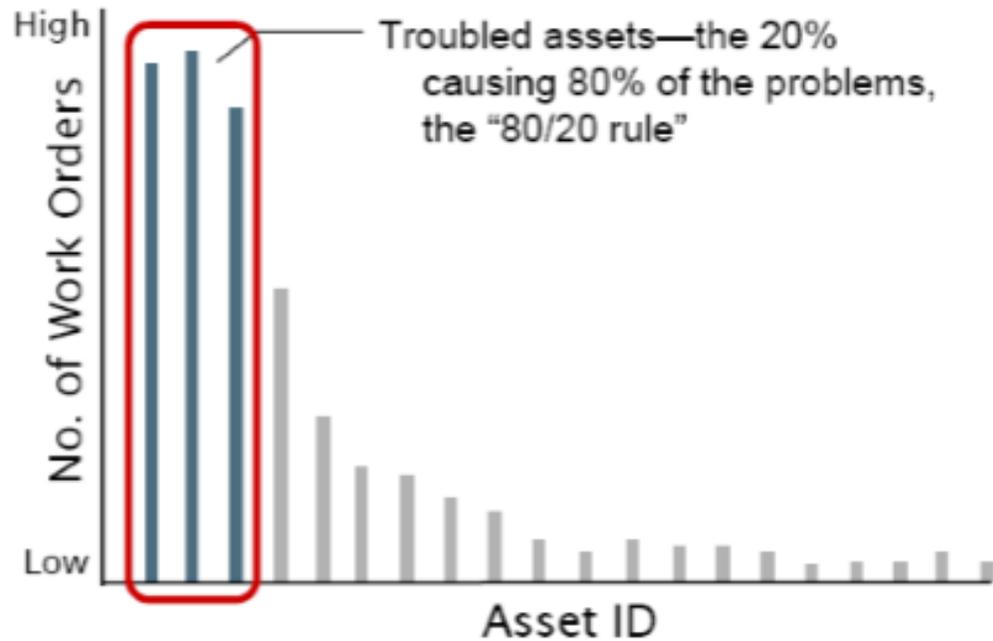


# Dashboards Examples



# Planning & Analysis

Do we know which are our problem assets?





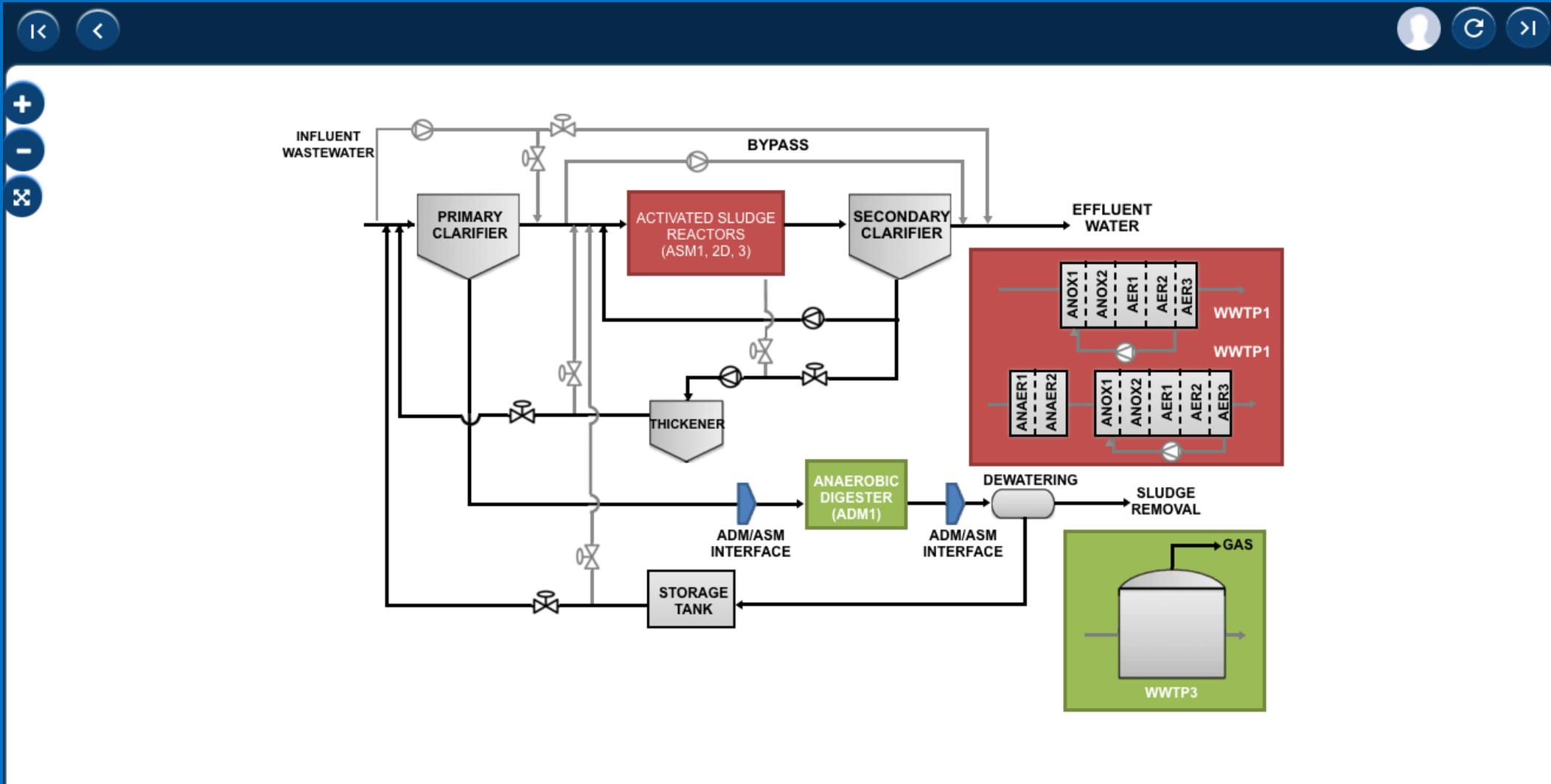
# Interface - CAD Buildings



The screenshot displays a CAD interface for a wastewater treatment plant. The main area shows a detailed layout of the facility, including an Influent Pump Station, a Grit Tank, a Mechanical Room Sump, and several SBR Tanks. Various pieces of equipment are labeled with codes like P-01, ME-02, and LT-01. The interface includes navigation controls at the top (plus, minus, cross, eye, refresh) and a sidebar on the right. The sidebar is titled 'Work Request' and contains a search bar and a list of three work requests:

- WR#3276** (Type: Exterior House Color, Status/Urgent: Open/Yes, Date: 04/19/2022)
- WR#3275** (Type: Exterior House Color, Status/Urgent: Open/Yes, Date: 04/19/2022)
- WR#3274** (Type: [blank], Status/Urgent: Open/No, Date: 04/19/2022)

# Interface - SCADA



# Home Grown Systems



## Benefits:

- Custom Built
- Changes: Your preference and whims
- Reuse programs or codes

## Issues:

- Total cost of ownership is very high
- Biz Continuity
- Limited knowledgebase
- FTE dependency and costs
- Enhance with technology advancements, market pace
- IT Security, Backups, DR, access anywhere
- Integration with other systems
- Support, scalability, high availability, SaaS

# Reports, KPIs, Dashboard



- Water Loss
- Activity based Plans
- Asset Conditions vs. Cost Analysis
- Benefit / Cost Analysis
- Asset Investment Profile
- Capital Plan and Budget
- Inventory Reports
- Project Management and Tracking
- Special Project and Construction
- Leak and Main Breaks
- Custom Reporting Engine
- Developer Extensions
- Cost per CCF - Production
- Water Quality
- Monitoring Dashboards
- Call Resolution
- Customer Service Performance
- Productivity Reports

# PW Scenarios



- Instant Tracking/ Monitoring
- Main Breaks
- Street Sweeping and Snow events
- NPDES Compliance
- Flooding/ Landslide
  - Remote Recon
  - Proximity Assignments
  - One Shot: Tools and Resources
  - Access on Mobile/ Cloud
  - No panic runs/ no OSHA
  - Productivity
  - Cost Control
  - Happy Employees and Citizens
- PMs
  - Service Manuals, SOP, LOS
  - Business Continuity
  - Track and Comply
  - Litigation Support
  - Public Record Requests
  - CCTV
  - Heat Maps
  - Visual Dashboards
- Predictive AI
  - Pipe Failure
  - Meter Leaks
  - Pump Vibrations
  - Telemetry Alarms

# Review Major Features and Functions

# Example Configurations

Public Water System Name: \_\_\_\_\_ PWS ID: \_\_\_\_\_ Date: \_\_\_\_\_

## Public Water System Description

Number of Service Connections: \_\_\_\_\_ Source Type:  Ground water  Surface water  
 Ground water purchased  Surface water purchased  
Number of People Served: \_\_\_\_\_  
Interconnections: \_\_\_\_\_  
(List, if applicable)

## Water System Usage

Average Daily Demand (gpd; estimate or if available): \_\_\_\_\_ The water usage in the next 5 years is expected to:  
 Increase  
 Decrease  
 Stay the Same  
Hours per day the system runs: \_\_\_\_\_  
System capacity: \_\_\_\_\_  
Limiting Factor for System Capacity: \_\_\_\_\_

## Contact Information

Contact Type	Name	Phone	Email	Current Address
Business Owner				
Property Owner				
Manager				
Financial Contact				
Operator				
Sampler				
Maintenance				

# Example Configurations

<b>Asset</b>	<b>Life Expectancy (years)</b>
Backflow Prevention	35-40
Blow-off Valves	35-40
Buildings	30-60
Chlorination Equipment	10-15
Computers	5
Distribution Pipes	35-40
Electrical Systems	7-10
Hydrants	40-60
Lab/Monitoring Equipment	5-7
Meters	10-15
Other Treatment Equipment	10-15
Pressure Tank	7-10
Pumps	10-15
Service Lines	30-50
Storage Tanks	30-60
Transportation Equipment	10
Valves	35-40
Wells	25-35

**Operation and Maintenance Programs:**

*Attach the operation and maintenance programs of water system assets.*

# ROI KCWD90: \$366,600/Yr



ROI Categories for Ops Efficiency
<b>Locates:</b> -Do the regular locates work -Not carrying a ton of paper to sites -Find the right locations quickly
<b>Inventory Management:</b> -Field count vs. system reconciliation -Requisitions and purchase orders -Receiving and assignments to jobs -Reporting -Audits
<b>Multimedia Documentation:</b> -Job and asset level documentation -Public records requests -Litigation support
<b>Coordination with Externals (engineers etc.):</b> -GIS -Project planning and documentation -Asset conditions and documentation
<b>Collaboration:</b> -Instant access from anywhere on any device to track and monitor -Field and Office are in sync, no chasing or phone calls/ emails -Role based authentication for access
<b>Comprehensive Planning, Rate Studies:</b> -Comp plan including conditions not just capacity -Good state of upkeep leading to better rate determination

ROI Categories for Ops Efficiency
<b>Workload Balancing:</b> -Work distribution and monitoring -Status and priority monitoring of assets and jobs by color codes -Backlog monitoring -Hiring justification based on activity-hours-costs
<b>Customer Service:</b> -Intake of requests and complaints with multimedia documentation -Monitoring job status to answer customers -Publish maps and info for customers on websites/ portals/ reports
<b>GIS Integration:</b> -On the fly, real time updates from GIS -Nothing to migrate or set up -GIS is always current in real time
<b>One Platform Approach:</b> -Maintenance/ Operations Management (Tactical) -Emergency Response -Asset Management (Strategic) -Construction Management -In-built Content Management -Citizen Portal -Project Management
<b>Project Management:</b> -Setup and track projects with budget -Track jobs on projects with all job costs

ROI Categories for Ops Efficiency
<b>Dashboards:</b> -Interactive graphs -At a glance dashboards
<b>Reports:</b> -Many canned reports -Reporting engines to customize own reports at will
<b>IT Engagement:</b> -Zero IT FTE engagement -Works on any OS and any device anytime anywhere -Secure encrypted system
<b>Audits of all transactions systemwide:</b> -Fully traceable system for documentation and record keeping -Each transaction detail is logged with date/ time/ user info
<b>Vandalism Tracking:</b> -Search information for court -PD incident tracking
<b>Hard Costs Savings:</b> Unmetered Cloud, Backup, Disaster Recovery Unlimited Upgrades, Updates, Training and Support Unlimited Users, Devices No Travel Costs IT Infrastructure (No IT hardware, software) GIS (No additional fees) APIs (No separate API lic. for integration)

# The Future

- More IoT, Connected Systems, Sensors
- Wearable Technology: watch, glass
- Big Data and Analytics
- Drones
- AVR Scenarios
- 3D Models
- Industrial AI





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