July 30, 2020

To: Subsection and Committee Officers

Memo: Updated PNWS Member/Non-Member Pricing Policy

The Section Board of Trustees recently approved an update to the Member/Non-member Pricing Policy which was created in 2015. This pricing structure is intended to:

- Provide greater value for AWWA individual and utility members and their employees
- Provide more incentive for new members to join AWWA

The member/non-member pricing below should be used for all training: in-person or virtual. Training pricing will be \$40 per hour, with a 50% discount for AWWA members.

- 1 hour \$20 member / \$40 non-member
- 2 hours \$40 member / \$80 non-member
- 3 hours \$60 member / \$120 non-member
- 4 hours \$80 member / \$160 non-member
- 6 hours \$120 member / \$240 non-member

This two-tiered pricing structure will be managed purely by the honor system. We do not expect our members to verify the legitimacy of a membership claim. However, the Section's Membership Committee does have up-to-date membership data for all members which can be filtered by subsection. <u>Visit the Membership Data Request Page</u> on our Section website to place your data request.

Thank you for implementing this updated pricing policy. Please let me know if I can answer any questions.

Sincerely,

Kyle Kihs

Executive Director