



# The Importance of Contractor Prequalification

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# Presentation Overview

**The Pitfalls of Design Bid Build**

**The Process with Prequalification**

**Developing Prequalification Requirements**

**The Bidding Process**

**What Happens During Construciton**

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## The Pitfalls of Design Bid Build

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# The Low Bid Option

- State and Federal Rules for contractor Selection
- Bidding Climate
- Design Complexity
- Quality of Design



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# Steps to Take in Determining Prequalification items



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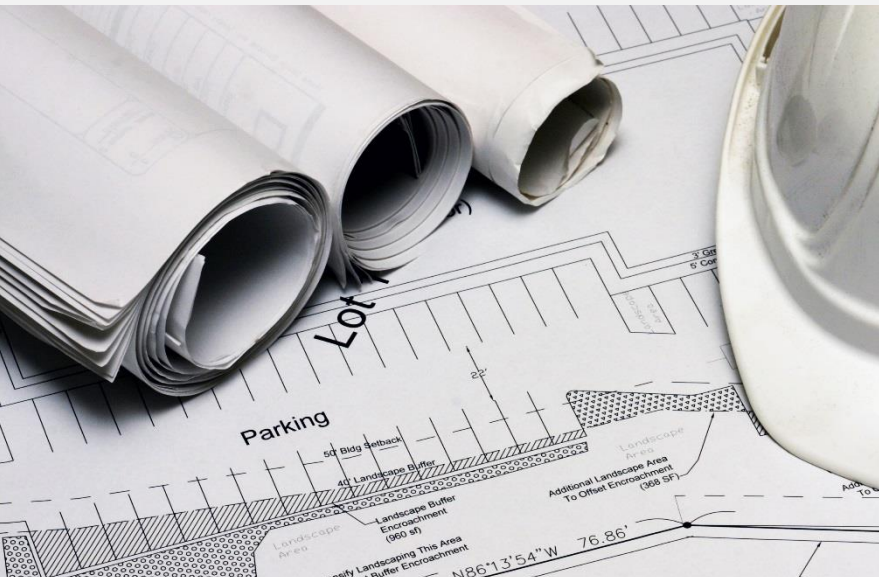
**Developing Prequalification Requirements**

The Bidding Process

What Happens During Construction

# Items and Requirements for Prequalification

- Items Critical to the success of the project
- Select the drawings and specifications carefully for the most completion
- Get specific!
- Don't forget self-performed work compared to subcontractors!





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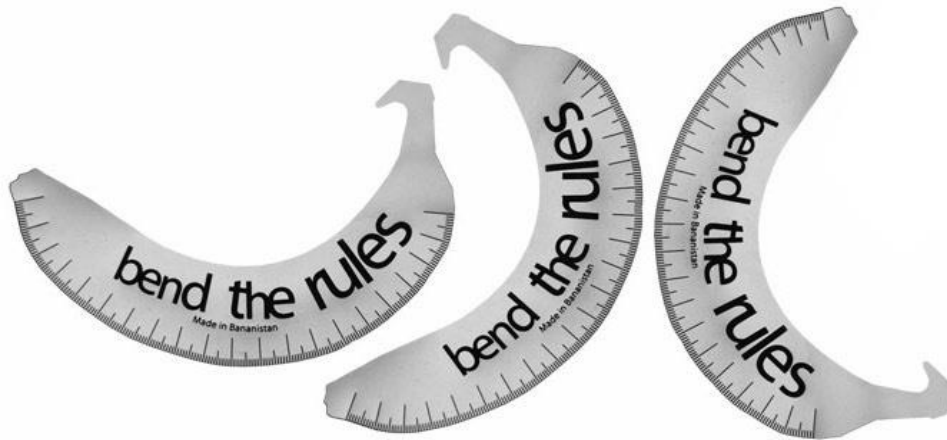
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What Happens During Construction

# What Happens During Bidding

Bidders will  
have questions

Bidders will want you  
to relax the rules



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# Prequalification Does Not Stop When the Contract is Signed

Prequalified  
staff need to  
stay on  
the project

Prequalified  
Subcontractor  
s need to be  
used

Amount of  
self-performed  
work must meet  
requirements





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